

Powerful Questions

To Engage Solutions and Collaboration

1. What situation needs your attention?
2. If making this change was easy you would have done it already. What makes it difficult.
3. What is the opportunity?
4. How important is this issue to you on a scale of 1-10?
5. When you respond this way, what is it that you need?
6. If you are planning to respond this way, what are you hoping to achieve?
7. What's most important? Where should you focus your attention?
8. Let's say other people don't change. Now what would you do to create new possibilities?
9. What do you know so far/still need to learn about?
10. What are you hearing underneath the many opinions being expressed?
11. What information do you need to help you understand this better?
12. What's surprising you? What is challenging you?
13. What is the central issue here?
14. What are your simple feelings about the matter?
15. What's your thinking on this?
16. What do you need more clarity about?
17. What are we missing? How can this idea be made workable?
18. What's your biggest insight or learning so far?
19. What hasn't been said that needs to be said?
20. What's the next level of thinking you need to do?
21. If success was granted, what bold step would you take?
22. What would it take to create progress on this issue?
23. When will you take action?
24. What support do you need?

